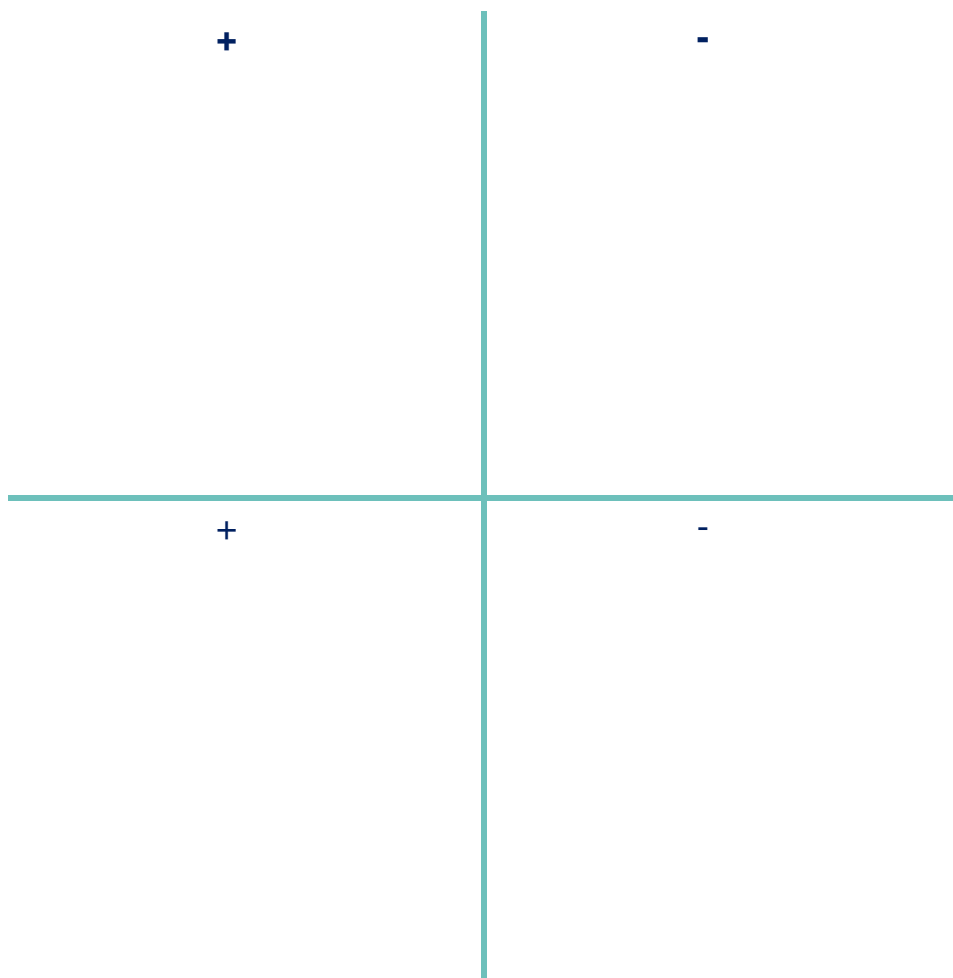


# Workbook Session 3

## Engaging your Team

What's important?



*Feeling valued*

**P  
R  
O  
U  
D**

We all see things differently



# Purpose

What's your purpose?

As a business/club/venue what are your overall vision, mission and values?

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What are the key objectives you are currently working on as a team?

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Identify 2 of your team members in different roles

What contribution do each of these roles make to your business and current goals

**1.**

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**2.**

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# Ownership & Autonomy

Trust

Longer term

## The GROW Model

This is a useful technique to help with any kind of problem solving. In the context of these notes use the grow model in one to one review discussions with your team and in group meetings.

Following the sequence provides a logical structure. But when it's most powerful is when you ask questions to get your team to tell you the information for each of the headings. This is a very non directive approach and although takes longer initially it involves the team member which is good for their development and gives the team member ownership and commitment to the solutions.

**G**

**R**

**O**

**W**

# Understand what's important

How can you find out what's important?

Take 3 things from your list of what's important – to you or one of your team.  
For each thing on your list identify 3-4 practical ways you can deliver this

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**1.**

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**2.**

---

**3**

Thinking about your team as a whole, what more can you do to share/show

Purpose	Ownership	Respect

# Actions & Learning from Today

What did I learn

**1.**

**2.**

**3.**

What will I action

By When

**1.**

**2.**

**3.**